

DATAMATICS

Get your
Salesforce Strategy

**Right
First
Time**
On-Time.

As a premier Salesforce Summit Partner we guide businesses across all Salesforce clouds – Service, Sales, Experience, Revenue, Data, Analytics, Marketing, Industry Clouds, Agentforce and CPQ solutions. With our service from consulting to support enable enterprises get their Salesforce 'Right First Time & On Time'. Thus ensuring cost efficiencies, better user adoption, uninterrupted business operations, improved ROI, and finally, satisfied customers.



600+
Projects



50+
Global Clients



GET YOUR SALESFORCE STRATEGY 'RIGHT FIRST TIME & ON-TIME'

It is crucial to get your Salesforce strategy right in the first attempt to ensure cost efficiencies, better user adoption, un-disrupted business operations, improved ROI, and, finally, ensure satisfied customers.

With our comprehensive and strategic approach, we help enterprises get their Salesforce implementation 'Right First Time and On-time' with Datamatics. We enable enterprises to stay ahead by reinventing technology, reconnecting people, recreating processes, and reconstructing digital experiences.

SALESFORCE EXPERTISE



OUR SERVICE OFFERINGS



Salesforce Consulting & Implementation:

From planning, process optimization, solution architecture, to multi-cloud implementation and deployment



Agentforce Consulting and Implementation

Assess AI readiness, define use cases, and deploy secure and scalable AI agents to automate workflows and integrate with other systems



Salesforce Modernization:

Assess AI readiness, define use cases, and deploy secure and scalable AI agents to automate workflows and integrate with other systems

**Managed Services:**

Assess AI readiness, define use cases, and deploy secure and scalable AI agents to automate workflows and integrate with other systems

**Support and Training:**

Drive higher adoption and ROI through hands-on training and dedicated support that help teams use Salesforce effectively

**Salesforce Integration:**

Unify ERP, CRM, apps, and business apps with Salesforce for a single, connected view of operations and data

**DevOps:**

Combines agile methods, automation, and continuous delivery to make development faster and more reliable.

**RevOps Solutions:**

Harmonize sales, marketing, and CX for growth and ROI with revenue strategies on our unified platform

**Product Development on Salesforce:**

Custom business app development to address business needs in real-time

OUR PRODUCTS

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DXHealth+

A Salesforce native Patient Relationship Management app built to maximize patient conversions with better lead automation, MD management, Care Collaboration, and patient management.

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DXCPQ

An advanced 100% Salesforce native Configure, Price, Quote (CPQ) solution that simplifies and accelerates the sales process, ensuring accurate pricing and efficient quote generation in minutes with added personalization capabilities.

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DXTemplates

This managed package on AppExchange offers a collection of customizable templates with an easy drag-and-drop interface to design document layouts, maintain a unified brand identity, generate PDFs, & create documents on Salesforce in less time, cost, and effort.

SUCCESS STORIES



>> **90% Faster Fitment Matching & Near-Zero Errors**

A Wheel manufacturer automated wheel-to-vehicle fitment matching with Agentforce, enabling thousands of SKU requests, dropping processing time to seconds, increased throughput, and customer satisfaction.

>> **60% reduction in response time & 24/7 Engagement**

An Elective Healthcare provider implemented Agentforce to deliver instant patient responses, reduce staff workload, cut response time by 60%, and improve patient satisfaction.

>> **Full-Year Revenue Visibility after 13 years**

A Structural Composites Manufacturer deployed a custom Agentforce Forecasting Model for Conservative / Realistic / Stretch forecasts and early warnings. It delivered 12-month revenue visibility and reduced manual forecasting by ~70%.

>> **30% Sales Productivity Boost for Real Estate Firm**

A US real estate firm enhanced engagement by customizing its global property management system with Sales Cloud, Einstein Analytics, and Marketing Cloud. This solution improved 30% higher sales productivity, 25% more closed deals, and 3X user adoption.

>> **30% Sales Efficiency Gain for Electronics Manufacturer**

A leading electronics manufacturer adopted Salesforce CPQ with Pardot, Sales Cloud, and ERP integration, creating a scalable platform, streamlining legacy systems, and improving sales efficiency by 30% with faster configure-price-quote cycles.





ABOUT DATAMATICS

Datamatics enables enterprises to go Deep in Digital to boost their productivity, customer experience, and competitive advantage. Datamatics' portfolio spans across three pillars of Digital Technologies, Digital Operations, and Digital Experiences. It has established products in Intelligent Document Processing, Robotic Process Automation, AI/ML models, Smart Workflows, Business Intelligence, and Automatic Fare Collection.

Datamatics caters to a diverse global clientele across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has a presence across four continents with significant delivery centers in the USA, India, and the Philippines. To learn more about Datamatics, visit www.datamatics.com

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