

Accelerate Sales with a 100% Salesforce native CPQ Platform

Designed to provide an unmatched user experience, DATAMATICS DXCPQ is a 100% Salesforce native platform and provides extensive capabilities to Configure, Price, Quote for products, professional services and subscription businesses.

DXCPQ KEY CAPABILITIES



IMPLEMENTATION APPROACH

Consultation : We evaluate the clients' sales process and provide a solution blueprint and effective design for product modelling

Configuration & Customization : We guide through the configuration of DATAMATICS DXCPQ and implement any customizations as per the requirements

Implementation & Integration : We provide standard Salesforce implementation and integration services to maximize business agility and streamline your sales cycle

Training : We provide product training to the admin and sales team for effective usage of the product

Support : We offer a high touch support model for post implementation needs



DIFFERENTIATOR

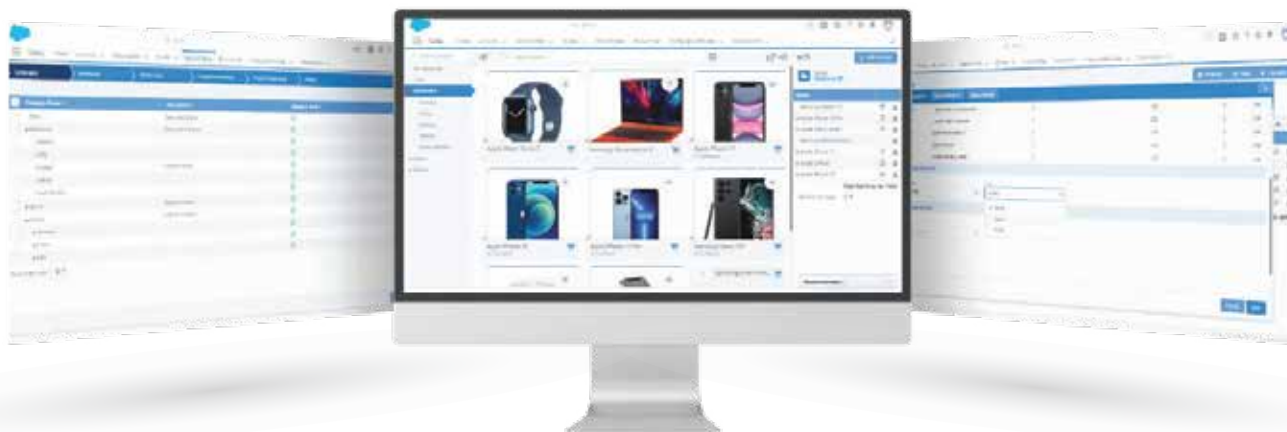
- >> **Installation & Go-Live**
Simple to install and a Go-Live in 2 weeks for standard implementation
- >> **Customizations**
Built 100% on Salesforce with Lightning Web Components. Extensible for further customization
- >> **Feature Rich**
A high performance, full feature CPQ with additional features such as Recommendation & Pricing Engine



HOW DXCPQ WORKS

A wizard modelled experience to complete entire product setup

DXCPQ is designed with Usability – First mindset. The entire master data setup can be completed in one simple & highly intuitive flow – Create Catalogs, Products, Attributes, Assign Attributes to Products, Create Bundles, Update Rules etc. without the help of any technical or product resource.



Bringing in Commerce experience to B2B sales

Multiple views such as tile view or tabular view to choose from and make it their favorite. DXCPQ has the best-in-class performance and can operate seamlessly even with high number of products and complex rules. DXCPQ also has a recommendation engine to aid in Up – sell/Cross – sell.

Configuring bundles made easy...

Well designed configurator to handle complex bundle or hierarchical products – The configurator provides an ability to also configure attributes and has real time updates to the product pricing based on product options and attribute selection.

SOLUTION BENEFITS



5%

Rise in
total Revenue



28%

Faster & Shorter
sales cycle



105%

Increase in
Avg. Deal size



17%

More Lead
Conversion rate

ABOUT DATAMATICS

Datamatics is a Summit (Platinum) Consulting Salesforce Partner . Rated 4.9/5 on Salesforce AppExchange, we offer end-to-end consulting, implementation, modernization, and integration within Salesforce. Our 250+ Salesforce certified experts have delivered 600+ Salesforce projects for 150+ clients across all Salesforce Clouds. Our purpose-built products – DATAMATICS DXCPQ, DATAMATICS DXHealth+, and DATAMATICS DXTemplates, are all available on Salesforce AppExchange.

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