

Investor Presentation

Q3FY26

An abstract graphic on the right side of the slide. It features a large, solid red shape that tapers from the bottom left towards the top right. To the right of this shape is a complex, multi-layered structure of translucent red and orange rectangular blocks, some of which are stacked or offset, creating a sense of depth and architectural complexity. The overall color palette is dominated by reds and oranges, with some white highlights.

DATAMATICS



Disclaimer

This presentation and the following discussion may contain “forward looking statements” by Datamatics Global Services (“DGS” or the Company) that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of DGS about the business, industry and markets in which DGS operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond DGS’ control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of DGS.

In particular, such statements should not be regarded as a projection of future performance of DGS. It should be noted that the actual performance or achievements of DGS may vary significantly from such statements.



01

**Company
at Glance**

02

Offerings

03

**Financial
Performance**

04

Deal Wins

05

Recognition

Company at Glance

DATAMATICS

DATAMATICS

50-YEAR JOURNEY

AN ENTIRELY AI-GENERATED
EXPERIENCE.

WATCH NOW 



Overview

Datamatics is a **Digital Technologies, Operations, and Experiences** company that enables global enterprises to deploy digital technologies to enhance their productivity and customer experience to create a sustainable competitive advantage.



Revenue and PAT Growth

Q3FY26 Revenue INR **510** Crore
13.9%* revenue CAGR and **26.6%**
PAT (after NCI) CAGR for the last five
years



Healthy Financials

Net Cash and Investments
(Net of Debts)
INR **540** Crore



AI-powered Products

TruCap+, TruBot, FINATO,
TruBI, TruAI, TruDiscovery



Clientele

300+ Significant Customers
Worldwide
Added **5** new clients in Q3FY26



Employee Attrition

11.54% (For 9MFY26)

* CAGR (Excluding Cignex)



Leadership Team



RAHUL L. KANODIA
VICE CHAIRMAN
& CHIEF EXECUTIVE
OFFICER



SAMEER L. KANODIA
DIRECTOR
& MANAGING DIRECTOR &
CHIEF EXECUTIVE OFFICER
OF LUMINA DATAMATICS &
VICE CHAIRMAN & CEO
TNQTECH



DINESH KUMAR VK
PRESIDENT & GLOBAL SALES
HEAD



MITUL N. MEHTA
EXECUTIVE VICE PRESIDENT
& CHIEF MARKETING OFFICER



**BALA
GOPALAKRISHNAN**
PRESIDENT & GLOBAL HEAD -
DIGITAL TECHNOLOGIES



PRAVEER CHADHA
EXECUTIVE VICE PRESIDENT
& GLOBAL HEAD - DIGITAL
EXPERIENCES



SHASHI BHARGAVA
EXECUTIVE VICE PRESIDENT
& HEAD INTELLIGENT
AUTOMATION PRODUCTS



SANJEET BANERJI
EXECUTIVE VICE PRESIDENT
& HEAD - ARTIFICIAL
INTELLIGENCE & COGNITIVE
SCIENCES



ANKUSH AKAR
EXECUTIVE VICE PRESIDENT
& CHIEF FINANCE OFFICER



DIVYA KUMART
PRESIDENT, CHIEF LEGAL
OFFICER & COMPANY
SECRETARY

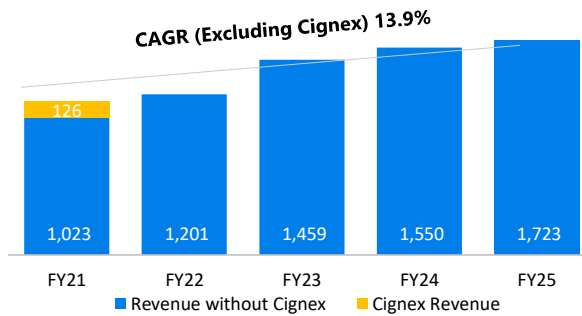


DR. RIMA CHOWDHURY
PRESIDENT, CHIEF HUMAN
RESOURCES OFFICER & CSR
LEADER

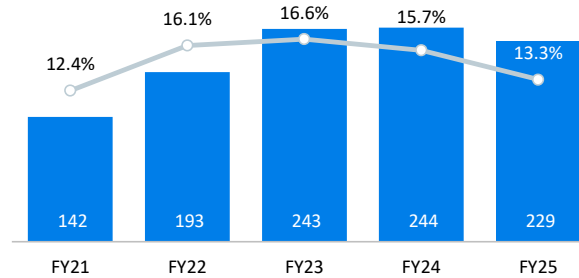
Key Performance Indicators

(Figures in INR Crore)

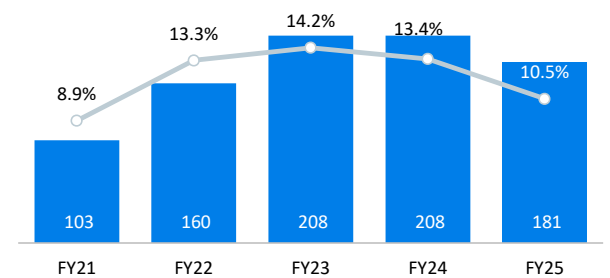
Revenues



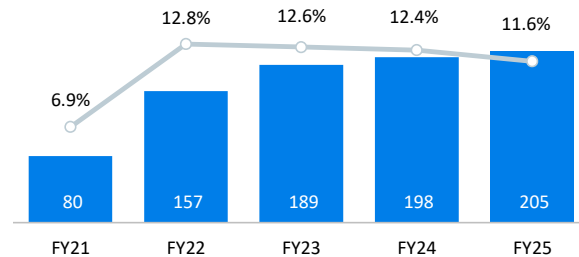
EBITDA & Margins (%)



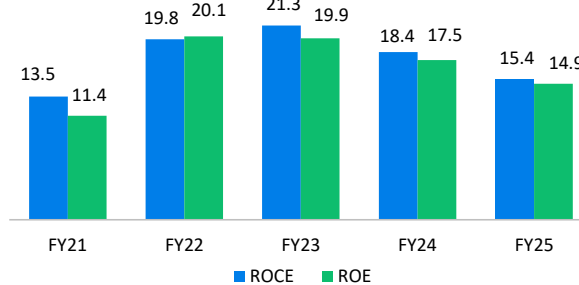
EBIT & Margins %



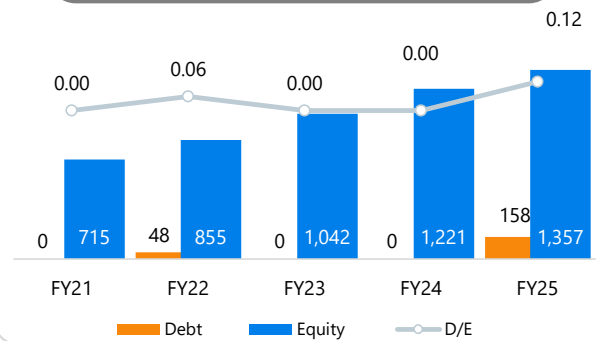
PAT after NCI & PAT after NCI %



ROE & ROCE



Debt / Equity



Offerings

DATAMATICS

Deep in Digital

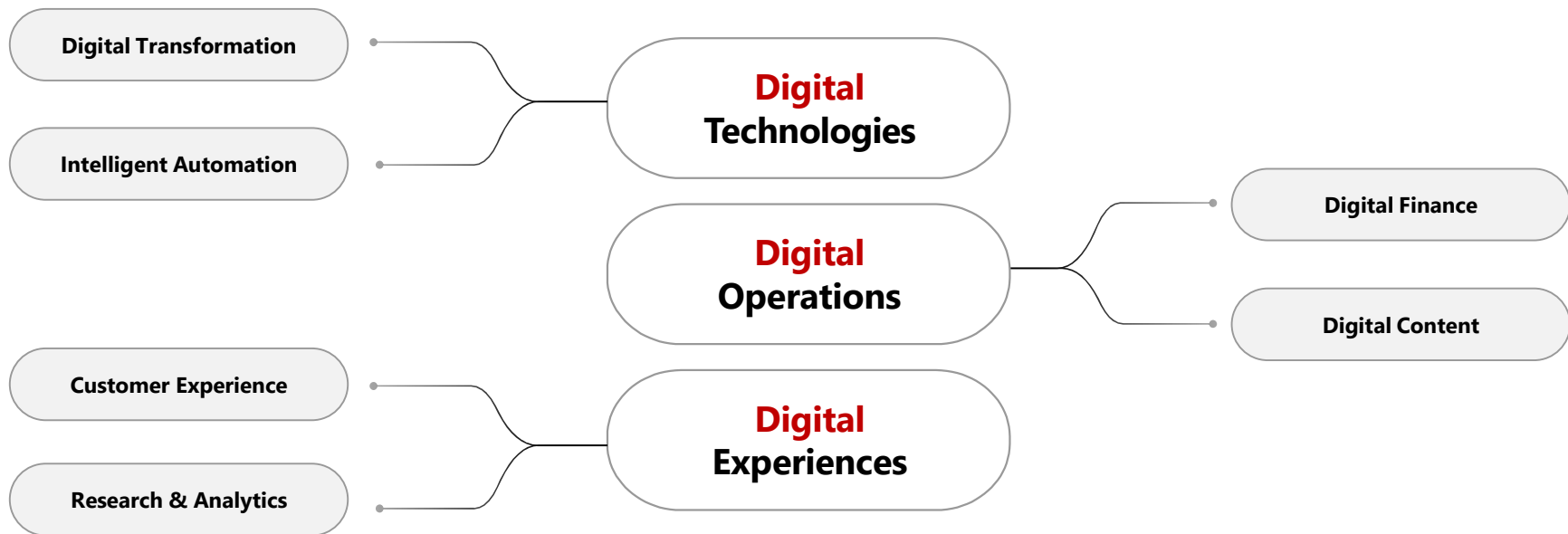


Artificial Intelligence

| Data

| Automation

| Cloud



TruBot

TruCap⁺

TruAI

TruBI

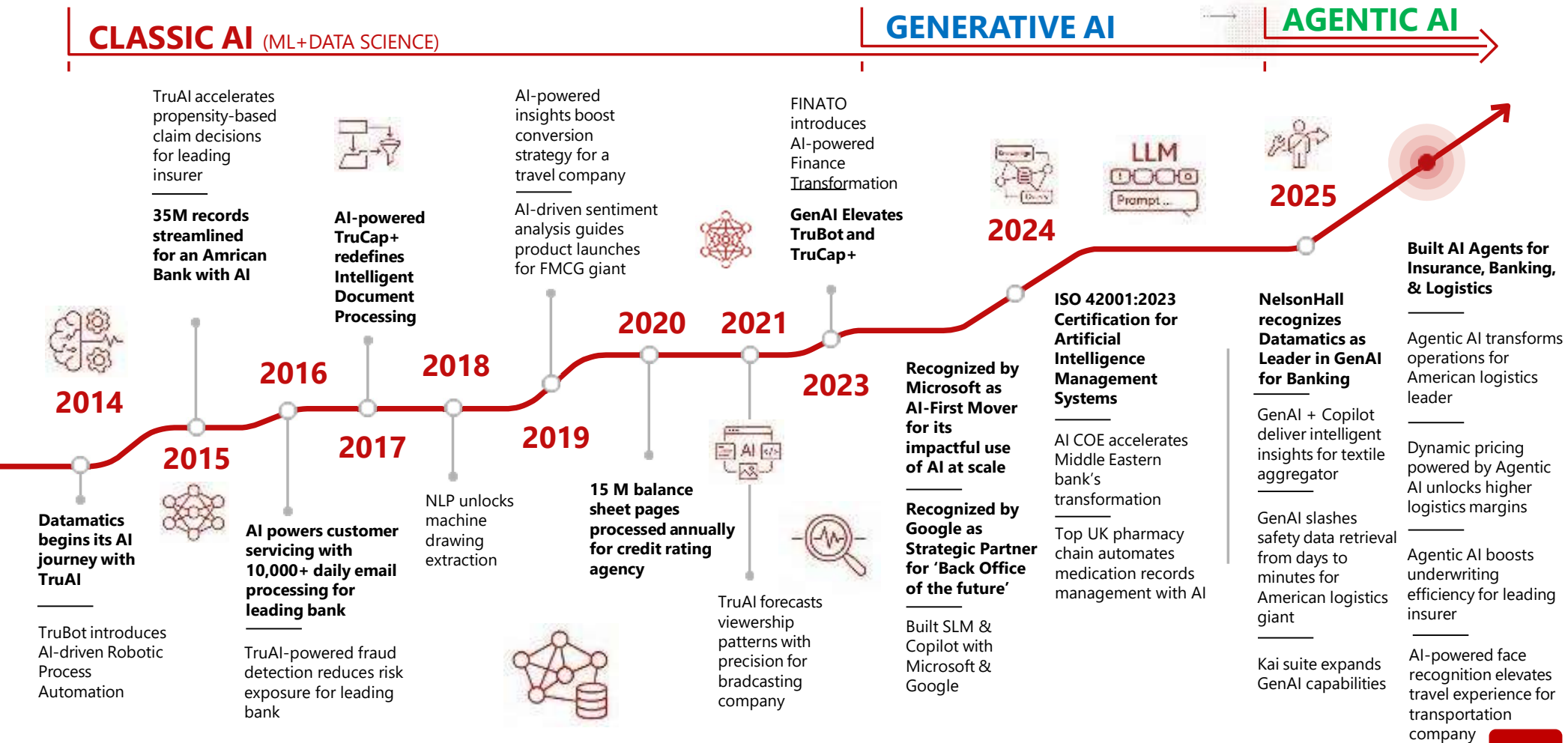
FINATO

Datamatics AI Journey

CLASSIC AI (ML+DATA SCIENCE)

GENERATIVE AI

AGENTIC AI





Navigating the Ocean of AI

AI Services

- AI Strategy & Consulting
- GenAI/ Core AI/ Agentic AI
- AI Solution Development & Integration
- Model Development
- Agentic AI-enabled Transformation
- MS Copilot Integration & Development

AI Solutions

- Financial Statement Analysis (TruAI)
- Fraud Analytics
- Contract Management
- Credit Risk Analysis (TruAI)
- Video & Image Analytics (KaiVISION)
- Testing Automation (KaiTest)
- Software Development Lifecycle Optimization (KaiSDLC)
- Business Rule Extraction Engine (KaiBRE)
- Digital Interventions for superior CX (SuperCX)

AI-Powered Products

- TruBot (RPA)
- TruCap+ (IDP)
- TruBI (Business Intelligence)
- FINATO (Finance Transformation)
- TruDiscovery (Knowledge Assistant)

- Delivered 65+ AI projects
- Processing 15M+ balance sheet pages annually
- Small language model & copilot developed in collaboration with Microsoft and Google
- Built AI Agents for Insurance, Banking, and Logistics; enabling autonomous workflow orchestration, smarter decision-making, and enterprise-wide productivity at scale
- 40+ Customers using GenAI powered TruBot, TruCap+, TruBI

Recognition



One of the first companies globally certified for ISO 42001:2023 for Artificial Intelligence Management System

Digital Technologies

Enterprises partner with Datamatics for their technology transformation, leveraging the latest digital technology advancements to maximize potential. Datamatics offers deep expertise in Digital Technologies like Data & AI, Cloud, Intelligent Automation, Application Modernization, and low-code/no-code platforms. They enhance enterprise agility by reimagining applications and collaborating with Hyperscalers like Microsoft, Google, and Salesforce to deliver innovative solutions.

"Datamatics was very agile and proactive in their approach and worked as an extended team of Harris Teeter. Datamatics helped us in our Digital Transformation journey by enabling us to go deep in digital with its solutions."

Stephen Ramsey

**Sr. Director, Information Services,
Harris Teeter**

"Datamatics acts as a key partner in our journey. They look to solve a business problem and not just provide a technical solution. They have helped us scale by learning our processes and this is what sets Datamatics apart. Datamatics will continue to be our valued partner in our digital transformation journey."

David Friedman

**Head of Intelligent Automation Centre of Excellence,
Ryder Systems**



Digital Operations

Enterprises partner with Datamatics to transform their mid-office and back-office operations. Through its proprietary platforms, process expertise, and global delivery, it achieves global benchmarks of productivity and operational efficiency. Their digitally augmented platforms are powered by Artificial Intelligence, Intelligent Automation, Smart Workflows and Analytics.

- Powering digital content for 3 of the top 5 Fortune 500 retailers
- Trusted by 9 of the top 10 global publishers.
- Recognized as a top 10 global Finance Transformation Provider by several leading analyst firms like Gartner, IDC, and Everest.

"We collaborated with Datamatics to help process our accounts payable invoices for our customers, predominantly across Europe. I have to say it was transformational; Datamatics has done a great job of recognizing our challenges and Enhancing the process."

Tony McMurray
Managing Director,
Ingram Micro Global Business Services

"Since Finato came in, we've had great feedback from the whole organization. We found it to be a lot more intuitive, and the look and feel are also really fresh. We appreciate the involvement of the Datamatics team and thank them for providing a modern, updated system."

Jonathan Stevenson
Finance Transformation Director,
Incora



Digital Experiences

Datamatics Digital Experiences integrates AI to enhance customer experience. Its multilingual, omnichannel contact centers in the Philippines, India, and the USA feature 'Super Agents' who embody the client's brand ethos and deliver superior customer experiences, enhancing satisfaction, loyalty, and business growth. Service offerings include CX Consulting, Management, Transformation, and Analytics embedded across all customer touchpoints and channels.

"Datamatics has worked with us very closely over the years in terms of helping us and implementing a new proctoring platform. Datamatics brings a level of professionalism and support. They're more like a partner to us than a vendor. One of the things that distinguish Datamatics from other companies is their level of understanding and expertise in what they do. I can only see this partnership growing over the years to come."

Raashid Siddique
**President, Global Operations,
PSI**

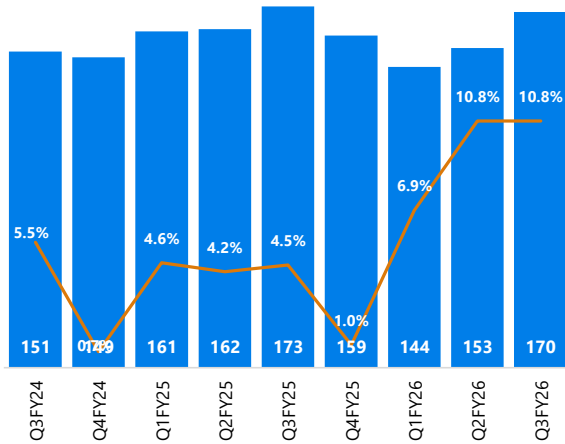
"AccessFares' goal is to always improve our best-in-class customer service for our clients. We are confident that a strategic partnership with Datamatics will add immense transformational value to our global premium services. The Datamatics team has been wonderful to work with and has seamlessly managed the transition process. We look forward to many shared successes in the future."

Mark Lowery
**Managing Partner,
AccessFares**



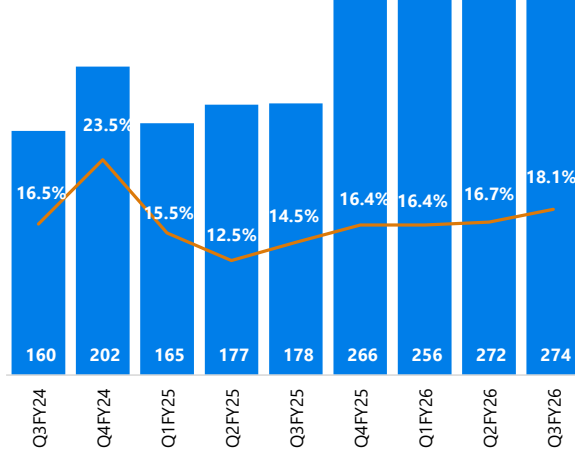
Business Segment Revenue Trend (Figures in INR Crore)

Digital Technologies



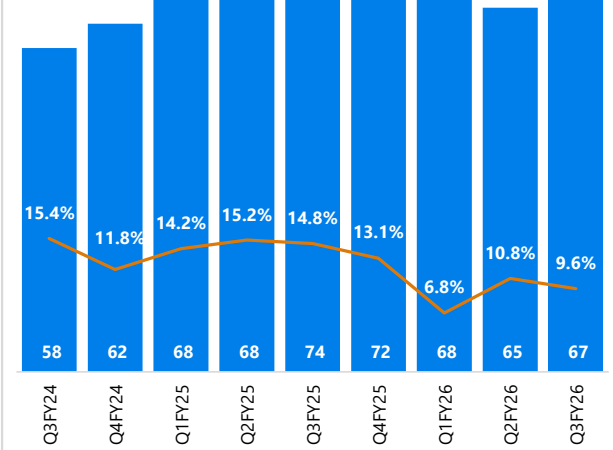
■ Digital Technologies — EBIT Margin %

Digital Operations



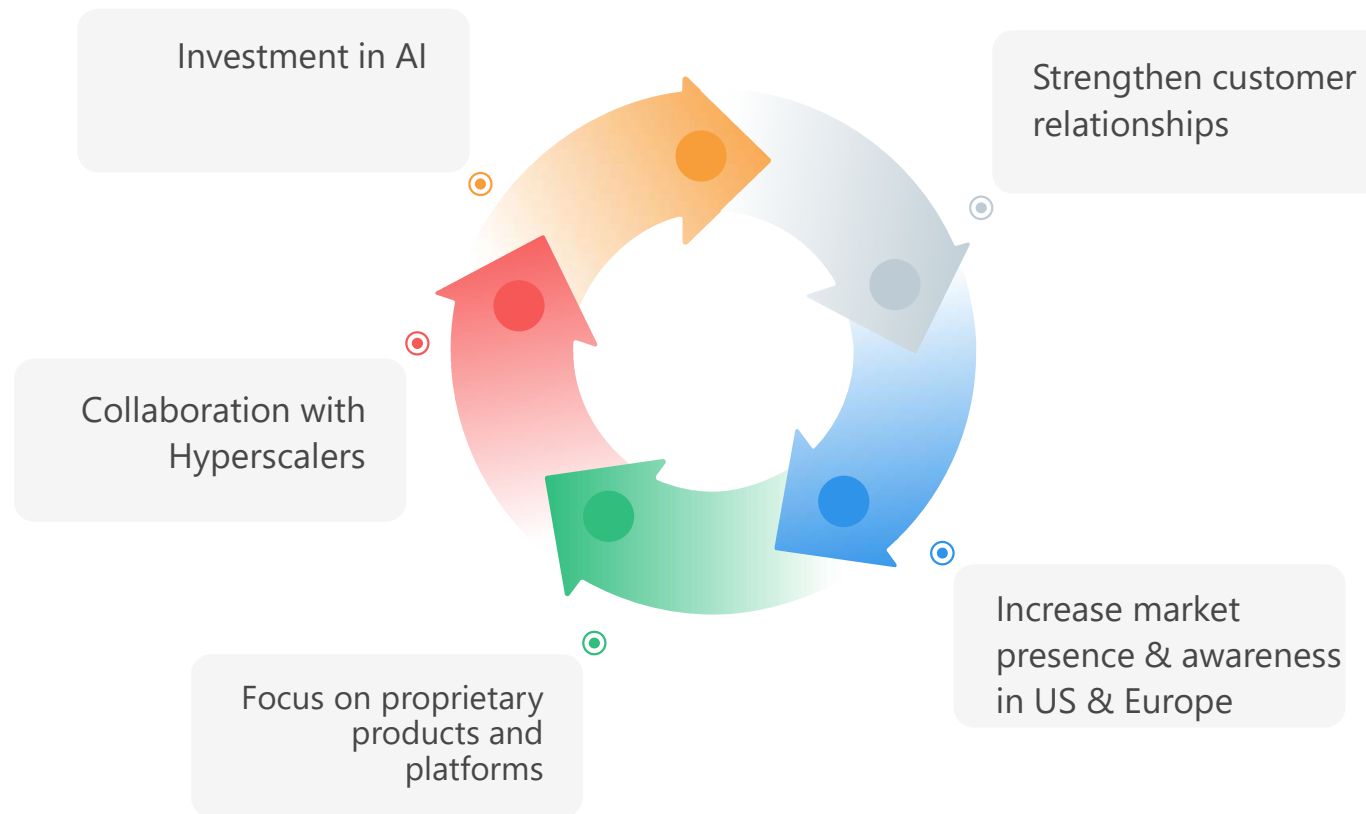
■ Digital Operations — EBIT Margin %

Digital Experiences



■ Digital Experiences — EBIT Margin %

Growth Strategy



Financial Performance

An abstract graphic featuring a thick red diagonal band that runs from the bottom left towards the center. To the right of this band, there is a 3D bar chart with several vertical bars of varying heights, rendered in a translucent orange-red color. The background is a light, neutral tone.

DATAMATICS

Consolidated Financial Summary – Q3FY26

Particulars		Q3FY26	Q2FY26	QoQ Growth	Q3FY25	YoY Growth	9MFY26	9MFY25	YoY Growth
Revenue (INR Crore)	Revenue from Operations (INR Crore)	510.1	490.2	4.1%	425.5	19.9%	1,467.9	1,226.2	19.7%
	Other Income (INR Crore)	12.5	15.7	(20.5%)	10.7	16.8%	40.5	38.3	5.7%
	Total Income (INR Crore)	522.6	505.9	3.3%	436.2	19.8%	1,508.4	1,264.5	19.3%
Margins (INR Crore)	EBITDA	96.2	88.8	8.3%	54.6	76.4%	261.0	154.7	68.7%
	EBIT	74.2	68.9	7.7%	44.7	65.9%	199.6	126.7	57.6%
	PBT before exceptional item	82.2	80.5	2.0%	53.3	54.2%	226.6	162.1	39.8%
	PBT after exceptional item	41.9*	80.5	(48.0%)	88.1**	(52.4%)	186.3	193.8	(3.8%)
	PAT (After non-controlling interest)	36.4	63.2	(42.5%)	74.3	(51.0%)	150.0	160.2	(6.3%)
Margin (%)	EBITDA Margin (%)	18.9%	18.1%	75bps	12.8%	604bps	17.8%	12.6%	516bps
	EBIT Margin (%)	14.6%	14.1%	50bps	10.5%	404bps	13.6%	10.3%	327bps
	PBT Margin before exceptional item (%)	15.7%	15.9%	(20bps)	12.2%	351bps	15.0%	12.8%	221bps
	PBT Margin after exceptional item (%)	8.0%	15.9%	(790bps)	20.2%	(1218bps)	12.4%	15.3%	(297bps)
	PAT Margin (%)	7.0%	12.5%	(554bps)	17.0%	(1008bps)	9.9%	12.7%	(272bps)
EPS (INR)	Basic & Diluted EPS (INR)	6.16	10.70	(42.4%)	12.58	(51.0%)	25.38	27.12	(6.4%)

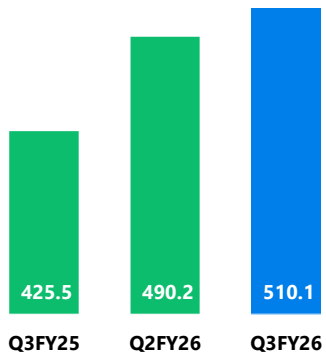
*One-time exceptional impact of ₹40.3 crores in Q3FY26 due to the change in labour codes

**Exceptional gain of ₹34.8 crores in Q3FY25 due to exchange gains arising from buy back of equity share capital held in overseas subsidiary and expenses incurred on acquisition of subsidiaries

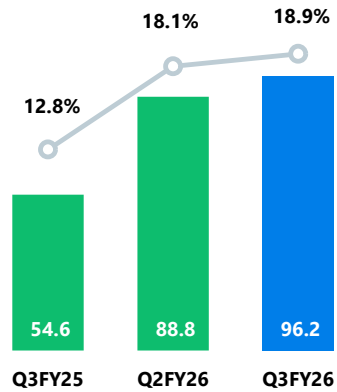
Consolidated Financial Highlights – Q3FY26

(Figures in INR Crore)

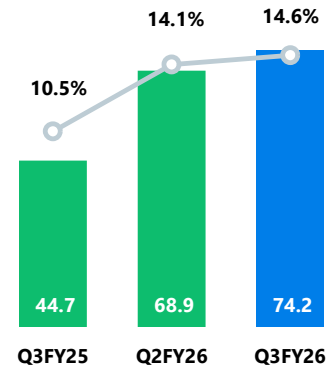
Operating Revenues



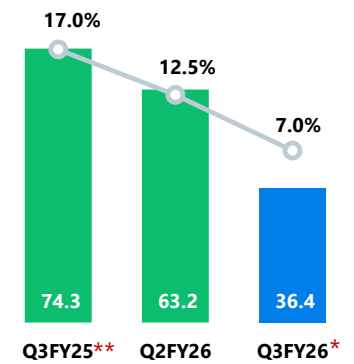
EBITDA & EBITDA %



EBIT & EBIT %



PAT after NCI & PAT after NCI %



QoQ 4.1%



YoY 19.9%



QoQ 8.3%



YoY 76.4%



QoQ 7.7%



YoY 65.9%



QoQ 42.5%



YoY 51.0%

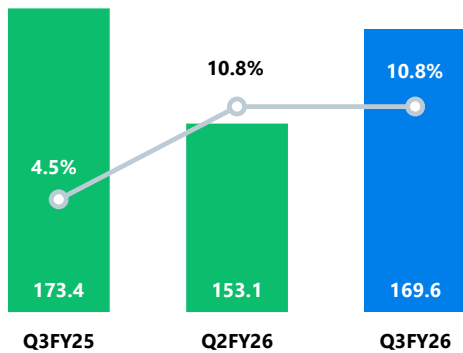
*One-time exceptional impact of ₹40.3 crores in Q3FY26 due to the change in labour codes

**Exceptional gain of ₹34.8 crores in Q3FY25 due to exchange gains arising from buy back of equity share capital held in overseas subsidiary and expenses incurred on acquisition of subsidiaries

Revenue Segment Analysis – Q3FY26

(Figures in INR Crore)

Digital Technologies Revenue & EBIT Margin (%)

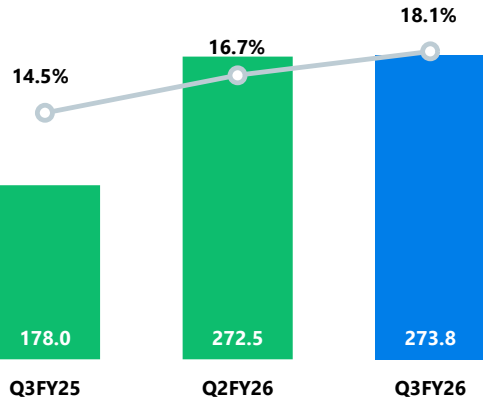


QoQ 10.8%



YoY 2.2%

Digital Operations Revenue & EBIT Margin (%)

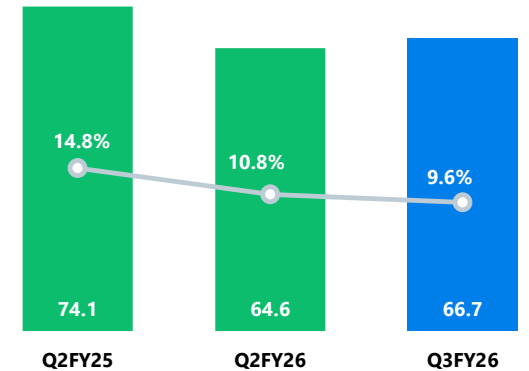


QoQ 0.5%



YoY 53.8%

Digital Experiences Revenue & EBIT Margin (%)



QoQ 3.2%

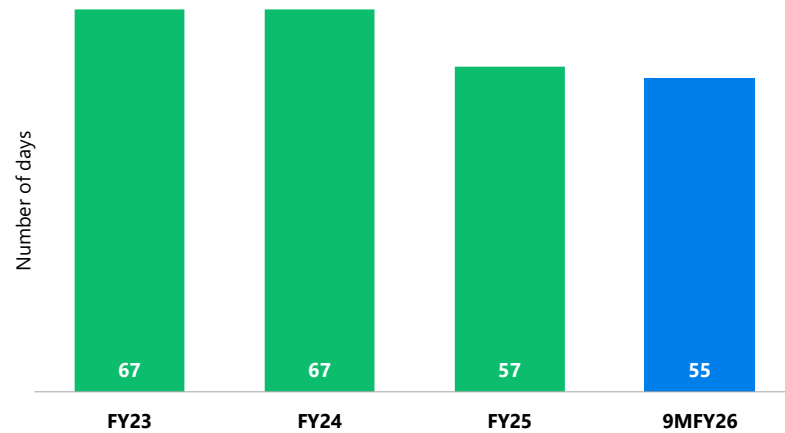


YoY 10.0%

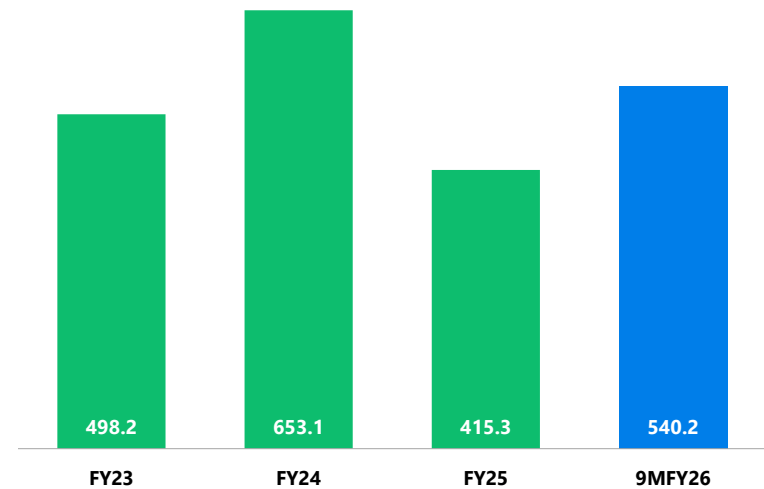
Balance Sheet Metrics – Q3FY26

(Figures in INR Crore)

Days Sales Outstanding (DSO)

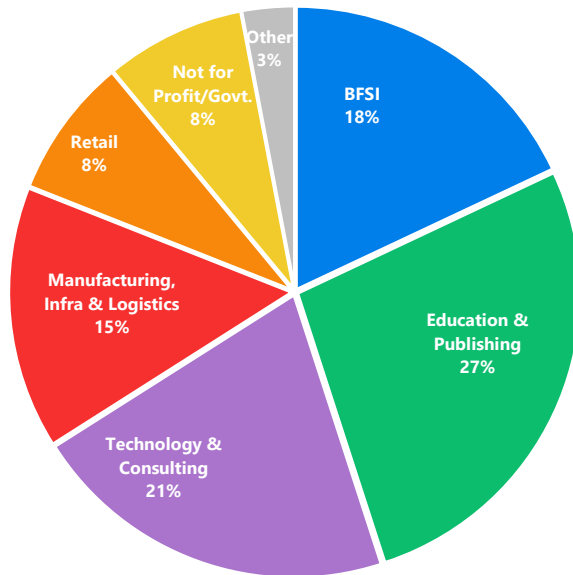


Net Cash & Investments (Net of Debts)

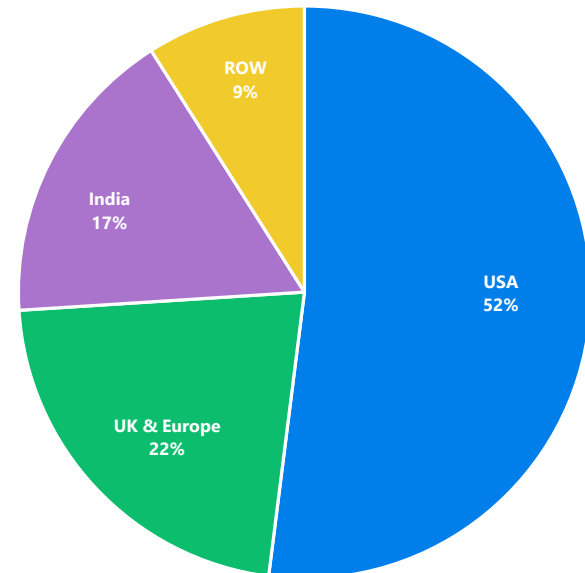


Revenue Segment Analysis – Q3FY26

Revenue by Industry



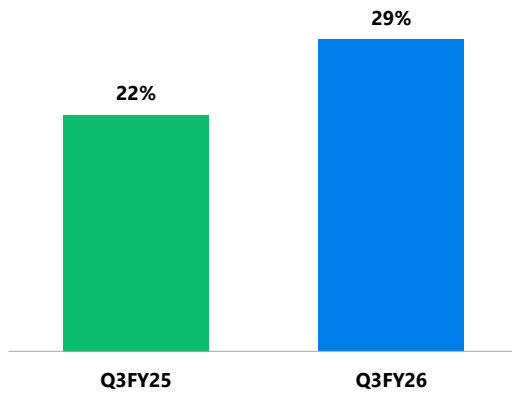
Revenue by Geography



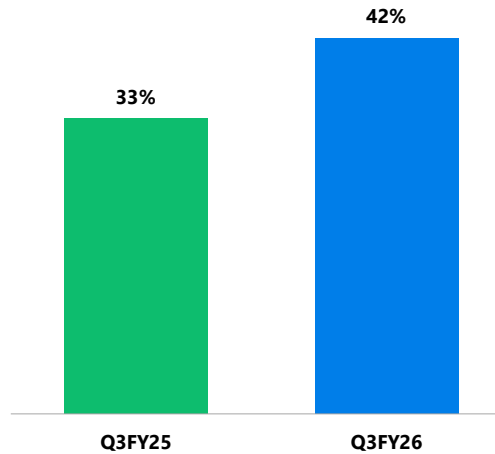
Client Concentration – Q3FY26

Client concentration maintained at a comfortable level

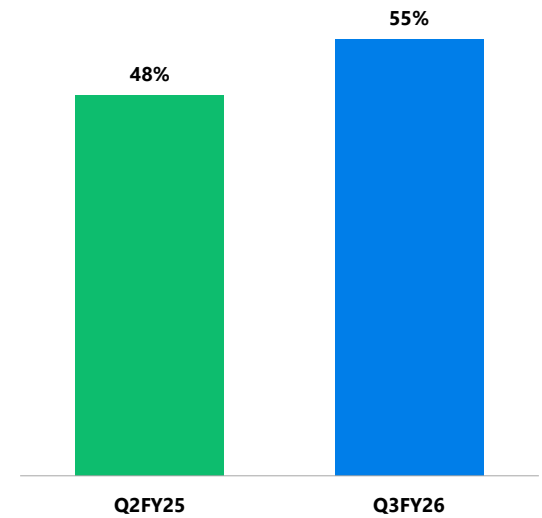
Top 5



Top 10

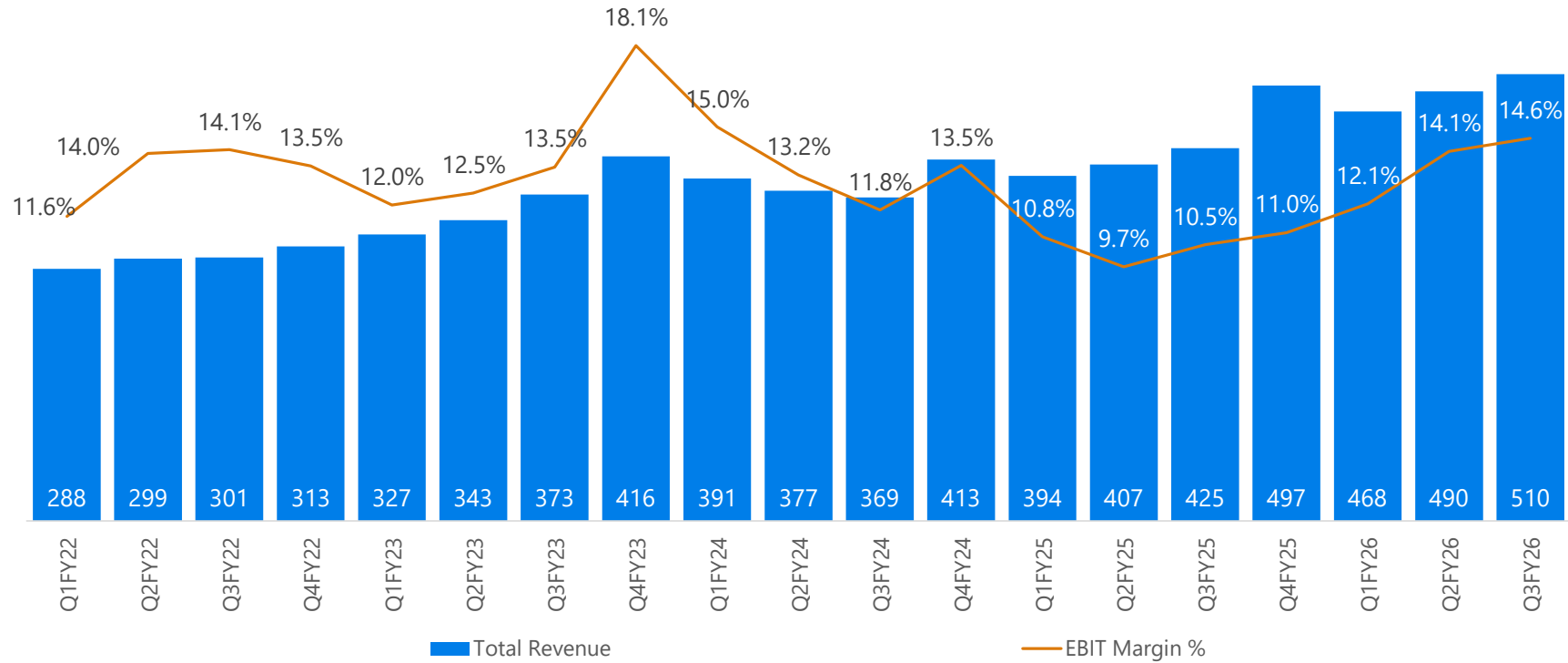


Top 20



Revenue & EBIT Margin Trend

(Figures in INR Crore)



Deal Wins

A hand holding a glowing digital device, possibly a smartphone or tablet, with a futuristic, data-driven interface. The screen displays various charts, graphs, and data points in shades of blue and orange. The background is dark with glowing lines and dots, suggesting a network or data flow. The overall aesthetic is high-tech and digital.

DATAMATICS

Key Deal Wins – Q3FY26

Client

A leading global provider of supply chain solutions

Deepened partnership with Datamatics by extending AI-driven Finance & Accounting from Accounts Payable to Procurement, unlocking operational efficiencies and scalability.

A leading global automotive components manufacturer

Datamatics is selected to transform Finance & Accounting operations through AI-led automation, improving efficiency, accuracy, and financial visibility.

A large construction company in the Middle East

Datamatics is engaged for AI-powered Finance & Accounting, streamlining operations and strengthening financial governance

A Canadian financial services firm specializing in heavy equipment financing

Datamatics is selected to drive an AI-powered hyperautomation initiative, leveraging Microsoft Power Automate to streamline workflows, reduce manual effort, and boost operational efficiency.

A European bank with global operations

Datamatics is selected for AI-powered enterprise modernization, enabling modernized platforms, and future-ready digital capabilities.

One of the largest optical retail enterprises in US

Datamatics partnership deepened by expanding AI-driven Customer Management Services, improving service quality, efficiency, and customer experience

About the deal

Recognition



DATAMATICS

Key Analyst Recognition – Q3FY26



Major Players

Marketscape Worldwide
Intelligent Document Processing
Software Assessment 2025

Recognized among Top 10 Global Vendors



Major Contender

Intelligent Process Automation Platform
(IPAP) PEAK Matrix® Assessment 2025

Recognized among Top 15 Global Vendors



Major Players

GenAI & Process Automation in Banking 2025
NEAT Assessment

Recognized among Top 10 Global Vendors



Major Contender

Digital Transformation Services for Mid-market
Enterprises PEAK Matrix® Assessment 2025

Recognized among Top 10 Global Vendors



Product Challengers

Intelligent Automation Services 2025 -
Intelligent Enterprise Automation (Europe
& US)

Recognized among Top 15 Global Vendors



Aspirants

Customer Experience (CX) Services in Insurance
Operations PEAK Matrix® Assessment 2025

Recognized among Top 15 Global Vendors



Challengers

Finance & Accounting Business Process
Transformation 2025 RadarView report

Recognized among Top 15 Global Vendors



Major Contender

CXM 2025 Americas Region PEAK Matrix®
Assessment 2025

Recognized among Top 15 Global Vendors

*Datamatics Market Rank as per understanding of the Analyst Report

Thank you!

For Further Queries Contact:

Mr. Ankush Akar

Executive Vice President & Chief Finance Officer

✉ investors@datamatics.com

Pratik Jagtap / Asha Gupta

✉ pratik.jagtap@in.ey.com

✉ asha.gupta@in.ey.com

DATAMATICS