DATAMATICS

May 15, 2025

To, Corporate Communication Department **BSE Limited** Phiroze Jeejeeboy Towers, Dalal Street, Mumbai – 400 001. BSE Security Code: 532528

Listing Department **National Stock Exchange of India Limited** Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051. NSE Symbol: DATAMATICS

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith the press release titled "**Datamatics Q4FY25 Revenue up** 20.5% YoY to ₹ 497.2 crore; EBITDA at ₹ 74.5 crore up by 15.3% YoY."

Kindly take the above on your record.

For Datamatics Global Services Limited

Divya Kumat President, Chief Legal Officer and Company Secretary (FCS: 4611)

Enclosed: as above

DATAMATICS

Datamatics Q4FY25 Revenue up 20.5% YoY to ₹ 497.2 crore; EBITDA at ₹ 74.5 crore up by 15.3% YoY

May 15, 2025, Mumbai: Datamatics Global Services Ltd. (DGSL), a global Digital Technologies, Operations, and Experiences company, announced its standalone and consolidated financial results for the **fourth quarter** ended March 31, 2025.

Commenting on Q4FY25 results, Rahul Kanodia, Vice Chairman and CEO, said, "We delivered a steady performance in Q4FY25, with revenue at ₹497.2 crore, up 20.5% year-on-year, and EBITDA at ₹74.5 crore, reflecting a 15.3% growth. For FY25, we recorded a revenue of ₹1,723.4 crore, reflecting a year-on-year growth of 11.2% over FY24."

He further added, "Going forward, we will continue to focus on our strategic accounts, expand our presence in the US and European markets, and maintain cost discipline. We believe in AI's transformative potential and remain committed to delivering real, impactful business outcomes for our customers through our AI-first approach."

The Board of Directors has recommended a final dividend of ₹ 5 per share (i.e., 100%) of the face value of ₹ 5 each for the year ended in March 2025.

Particulars (₹ in Crore)	Q4 FY25	Q4 FY24	YoY %	Q3 FY25	QoQ %
Revenue from Operations	497.2	412.7	20.5%	425.5	16.8%
EBITDA	74.5	64.7	15.3%	54.6	36.6%
EBITDA Margin %	15.0%	15.7%	(67bps)	12.8%	217bps
EBIT	54.5	55.9	(2.3%)	44.7	21.9%
EBIT Margin %	11.0%	13.5%	(256bps)	10.5%	46bps
PBT before exceptional item	55.7	71.3	(21.9%)	53.3	4.5%
PBT Margin%	11.0%	16.6%	(561bps)	12.2%	(120bps)
PBT After exceptional item	55.5	71.3	(22.1%)	88.1	(37.0%)
PBT Margin%	11.0%	16.6%	(564bps)	20.2%	(922bps)
PAT (After NCI)	44.9	52.5	(14.6%)	74.3	(39.6%)
PAT Margin %	8.9%	12.3%	(338bps)	17.0%	(816bps)
EPS (Diluted) (₹)	7.60	8.90	(14.7%)	12.58	(39.6%)

Key Financial Highlights – Q4FY25

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<u> Key Financial Highlights – FY25</u>

Particulars (₹ in Crore)	FY25	FY24	YoY %
Revenue from Operations	1,723.4	1549.9	11.2%
EBITDA	229.3	244.0	(6.0%)
EBITDA Margin %	13.3%	15.7%	(244bps)
EBIT	181.2	207.7	(12.8%)
EBIT Margin %	10.5%	13.4%	(289bps)
PBT before exceptional item	217.7	250.8	(13.2%
PBT Margin%	12.3%	15.7%	(342bps)
PBT After exceptional item	249.3	250.8	(0.6%)
PBT Margin%	14.1%	15.7%	(164bps)
PAT (After NCI)	205.0	198.2	3.4%
PAT Margin %	11.6%	12.4%	(84bps)
EPS (Diluted) (₹)	34.71	33.60	3.3%

Balance Sheet Highlights (₹ in Crore)	FY25	FY24	FY23
Net Cash & Investments	415.3	653.1	498.2
DSO (Days)	57	67	67

Operational Highlights Q4FY25

- Datamatics expanded its client portfolio by adding 7 new customers.
- Dr. Lalit Kanodia, Chairman Datamatics Group Won the 'Transformational Impact on Industry 2024' award at MRSI Golden Key Awards.
- Rahul Kanodia, Vice Chairman & CEO, Datamatics and Sameer Kanodia, Managing Director & CEO, Lumina Datamatics, recognized with CEO of the Year award at the Business Leader of the Year Awards 2025
- Lumina Datamatics received the IMC Ramkrishna Bajaj National Quality (RBNQ) Certificate of Merit in the Service Category and Milestone Merits Recognition in the Leadership and Workforce Categories.
- A large heavy equipment financing company in North America selects Datamatics to automate background verification processes using AI-powered MS Copilot, streamlining compliance workflows and enhancing processing accuracy.
- A leading European manufacturer and supplier of analytical instruments for laboratory applications partners with Datamatics to upgrade Salesforce systems, boosting integration, data consistency, and platform scalability.
- An American tech-enabled company specializing in credit and customer operations selects Datamatics to modernize the enterprise application stack, transforming legacy systems into scalable, future-ready platforms.



- A leading American global specialty chemicals manufacturer selects Datamatics to implement AI-powered FINATO for finance transformation enabling end-to-end automation of the CFO back-office
- A global fintech company providing a comprehensive operating system and payment platform for multiple retailers selects Datamatics to provide AI-powered customer support, delivering efficient and personalized voice assistance to enhance customer experience and accelerate acquisition.

Analyst Coverage

- Gartner[®] recognizes Datamatics as a Niche Player in the Magic Quadrant[™] for Finance & Accounting Business Process Outsourcing for the Fourth Consecutive Year
- Everest Group recognizes Datamatics as a Major Contender in Intelligent Document Processing (IDP) PEAK Matrix[®] Assessments 2025.
- ISG recognizes Datamatics as Product Challengers in Global Capability Center (GCC) Services 2025 Provider Lens[™] Study.
- Everest Group recognizes Datamatics as a Major Contender in Intelligent Process Automation (IPA) Solutions PEAK Matrix[®] Assessment 2025.
- Everest Group recognizes Datamatics as a Major Contender in Life and Annuities (L&A) Insurance BPS and Third-Party Administrator (TPA) PEAK Matrix[®] Assessment 2025
- Avasant recognizes Datamatics as Challengers in F&A Business Process Transformation 2024-2025 RadarView report.

About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Technologies, Operations, and Experiences company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Digital Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. Lumina Datamatics, is a key player in the Publishing and e-Commerce BPM space, has delivery centers in the USA and India. To know more about Datamatics, visit www.datamatics.com

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire



and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the World, and other risks not specifically mentioned herein but those that are common to industry.

For media queries, please contact:

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