

April 28, 2023

To,

Corporate Communication Department

BSE Limited

Phiroze Jeejeeboy Towers,

Dalal Street, Mumbai – 400 001.

BSE Scrip Code: 532528

Listing Department

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051.

NSE Code: DATAMATICS

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith press release titled “Datamatics Q4FY23 Revenue up 32.9% YoY to ₹ 416.3 crore; EBIT up by 78.0% YoY to ₹ 75.3 crore.”

Kindly take the above on your record.

For **Datamatics Global Services Limited**

Divya Kumat

EVP, Chief Legal Officer and Company Secretary

(FCS: 4611)

Enclosed: as above

DATAMATICS

Datamatics Q4FY23 Revenue up 32.9% YoY to ₹ 416.3 crore; EBIT up by 78.0% YoY to ₹ 75.3 crore

Annual revenue up 21.5% YoY to ₹ 1459.2 crore; EBIT up by 29.8% YoY to ₹ 207.6 crore

28th April, 2023, Mumbai: Datamatics Global Services Ltd. (DGSL), a global Digital Operations, Technology and Experiences company, today announced its standalone and consolidated financial results for the **fourth quarter and full year** ended March 31, 2023.

Commenting on FY23 results, Rahul Kanodia, Vice Chairman and CEO said, “Datamatics had a remarkable Q4. Our revenue increased by 32.9% YoY and EBIT increased by 78% YoY. Similarly, Datamatics has also witnessed a robust revenue and EBIT growth over FY22. This is a testament to our Digital approach.”

He further added, “Our deal pipeline continues to remain robust, however we are alert to any strong headwinds arising out of global economic conditions. I want to express my gratitude to our clients and stakeholders for their continuing trust in us.”

The Board of Directors has recommended total dividend of ₹ 5/- (i.e. 100%) of the face value of ₹ 5/- each which includes ₹ 3.75/-final dividend and ₹ 1.25/- special dividend per share for the year ended in March 2023.

Key Financial Highlights – Q4FY23

Particulars (₹ in Crore)	Q4 FY23	Q4 FY22	YoY %	Q3 FY23	QoQ %
Revenue from Operations	416.3	313.3	32.9%	372.6	11.7%
EBITDA	84.1	51.5	63.5%	59.0	42.7%
EBITDA Margin %	20.2%	16.4%	378bps	15.8%	439bps
EBIT	75.3	42.3	78.0%	50.2	50.0%
EBIT Margin %	18.1%	13.5%	458bps	13.5%	462bps
PBT	80.1	53.0	51.1%	60.2	33.0%
PAT (After NCI)	59.7	45.6	30.9%	45.9	30.2%
PAT Margin %	14.2%	14.0%	15bps	12.0%	220bps
EPS (Diluted) (₹)	10.13	7.73	31.1%	7.78	30.2%



Key Financial Highlights – FY23

Particulars (₹ in Crore)	FY23	FY22	YoY %
Revenue from Operations	1,459.2	1201.0	21.5%
EBITDA	242.6	193.3	25.5%
EBITDA Margin %	16.6%	16.1%	53bps
EBIT	207.6	160.0	29.8%
EBIT Margin %	14.2%	13.3%	91bps
PBT (Before Exceptional Item)	243.4	183.4	32.7%
PBT (After Exceptional Item)	243.4	192.0	26.7%
PAT (After NCI)	189.0	157.5	20.0%
PAT Margin %	12.6%	12.8%	(22bps)
EPS (Diluted) (₹)	32.05	26.71	20.0%

Balance Sheet Highlights (₹ in Crore)	FY23	FY22	FY21
Total Cash & Investments (net of debt)	498.2	428.4	262.0
DSO (Days)	67	74	65

Operational Highlights

- Datamatics inaugurates a digital-enabled omni-channel Customer Support Centre in the Philippines
- Datamatics recognized 4th time in a row as “Leader” in IAOP (International Association of Outsourcing Professionals) 2023 Global Outsourcing 100 List
- A US based multinational conglomerate to automate data collection process using Datamatics intelligent automation platform
- A not for profit international organization selects Datamatics for legacy application modernization
- A multinational pharmaceutical company selects Datamatics for Digital Business Automation
- A leading stock broking firm selects Datamatics for next-generation digital services
- A US chain of beauty salons selects Datamatics for digital transformation
- A US based leading financial planning firm selects Datamatics for digitizing finance and accounting operations
- A leading private bank selects Datamatics for enterprise modernizing their legacy applications
- A US based structured finance company selects Datamatics for digitizing credit rating process



Analyst Coverage

- IDC recognizes Datamatics as “Major Players” in MarketScape: Worldwide Finance & Accounting Business Process Services in the cloud 2023
- Everest Group recognizes Datamatics as “Major Contender” in Finance and Accounting Outsourcing (FAO) – Provider Compendium 2023
- Everest Group recognizes Datamatics in Customer Experience Management (CXM) in the Americas – Provider Compendium 2023
- Everest Group recognizes Datamatics in ‘The Rise of Smart Digital Workers – Robotic Process Automation (RPA) State of the Market Report 2023’
- Zinnov recognizes Datamatics as “Major Players” in Zinnov Zones: Intelligent Automation (IA) Platforms-IDP- H1 2023
- Everest recognizes Datamatics as “Major Contender” in Intelligent Process Automation (IPA) PEAK Matrix® Assessment 2023
- Datamatics recognized 4th time in a row as “Leader” in IAOP (International Association of Outsourcing Professionals) 2023 Global Outsourcing 100 List

About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Operations, Technology and Experiences company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Digital Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. Lumina Datamatics, is a key player in the Publishing and e-Commerce BPM space, has delivery centers in the USA and India. To know more about Datamatics, visit www.datamatics.com

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.



For media queries, please contact:

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