# DATAMATICS

# Datamatics Cloud Services

Migrate, Transform, Outperform

Cloud is essential for businesses today to grow flexibly and at scale, save costs, and collaborate. Datamatics Cloud Services empowers enterprises to stay agile and resilient in evolving markets.

Our integrated approach to Cloud and DevOps provides development teams with a nimble IT strategy, while our managed services ensure high availability and reliability. With specialized data services, we help enterprises transition from capital-intensive workloads to scalable, data-driven solutions, gaining operational flexibility.

As we embrace an Al-first future, Datamatics offers the ideal Cloud services to optimize workloads and unlock the full potential of your data.

# **OUR SERVICES**

Our Cloud Services offer comprehensive solutions using Public Cloud Serverless, Data, IoT Integration, and AI/ML Services.

## Strategy

- Business-driven Cloud Consulting/Advisory
- Application Assessments
- Cloud Migration Strategy & Roadmap
- · Architecture Blueprinting
- Business Case
- TCO Analysis
- Cloud COE

#### **Migration Service**

- Large Scale Migration to Cloud
- Cloud Portability using Containers
- Database Migration to Cloud Databases

# **Cloud Native**

- Application Modernization using Cloud Native & Serverless Architecture
- API Centric Platform
- IoT, ETL. Event Processing, Batch Processing

# **Cloud Management**

- Cloud Cost Optimization
- Cloud Observability
- Cloud Disaster Recovery
- Cloud DevSecOps
  - AlOps
- FinOps

# **DATAMATICS CLOUD PARTNERSHIPS**



Digital Apps & Innovation Solution Partners





Select Consulting
Partners

# Go To Market

Co-engineer, develop top-of-funnel leads, blog article and innovation

# Investment

Cloud migration readiness assessment and modernization POC funding

# Trainings and Certifications

Foster and build cloud skills to provide futuristic and cost-effective cloud solutions

# Marketplace

TruCap+ and TruBot hosted solutions on marketplace

# **OUR AI-LED CLOUD ACCELERATORS**

#### Kai Cloud Analyser:

Al-led tool to analyse application portfolio

**30%** time reduction in application discovery and lower risks of cloud migrations

#### Kai SDLC:

GenAl-infused tool to accelerate cloud native application development

**30%** rime reduction in cloud-native application development

#### Kai Cloud Optimizer:

Al-infused tool to optimize cloud spend

**30%** cost reduction through right sizing cloud infrastructure

#### Kai Cloud Ops:

DevSecOps efficiency and observability kit

**2X faster** time-to-market through our DevSecOps efficiency kits

# DIFFERENTIATORS



#### Al-powered Accelerators for Cloud Enablement

Unlock deeper value in cloud enablement by accelerated cloud adoption, improve efficiency, and drive innovation.



# **Deep Cloud Migration Expertise**

250+ Cloud SMEs ensuring successful implementation, cost-effective solutions, and maximized returns on cloud investments.



#### **Drive Cloud Adoption and Transformation Success Stories**

50+ success stories in achieving business transformation and significant improvements in performance, cost savings, scalability, and innovation by guiding them through cloud enablement.



## Meaningful Partnership with Public Cloud Providers

Immense value in terms of accelerating GTM strategy, fostering innovation, providing extensive training and certification funding, and enabling co-innovation across industries.

# **SUCCESS STORIES**

**Developed a Conference Cost Calculator for the UN headquarters in Africa,** achieving an 80% improvement in operational efficiency by eliminating excel-based calculators. The solution also enhanced user experience through real-time conference meeting cost calculations, streamlining operations significantly.

Improved the sales conversion rate for a leading health insurance company's online medical quote and policy platform, achieving a 20% increase in conversions. By leveraging a 360-degree customer view and insights, we enabled more personalized interactions, leading to higher customer engagement and better sales outcomes.

Improved employee onboarding process efficiency by 90% for a leading American manufacturer through automated workflows, eliminating manual paperwork entirely. The solution also provided real-time integration of employee data across the Learning Management System (LMS) and Enterprise Resource Planning (ERP) systems, significantly streamlining the onboarding experience.

Enabled a leading NBFC to track field agents and payments in real time through a field collections app, resulting in a 40% increase in agent efficiency. By leveraging AWS PaaS services, the app achieved an impressive 99.6% high availability, ensuring reliable performance and seamless operations in the field.